

**In this issue:**

- **What My Boss is Interested In, I Find Fascinating - by Alan D Quilley CRSP**
- **Online BCRSP - CPD Mandatory Ethics - April 1/26**
- **Kudos for our CRSP and CRST Virtual Coaching & Study Material**
- **CRSP/CRST Exam Study Material and Virtual Coaching Packages**

**What My Boss Is Interested In, I Find Fascinating!****Article by Alan Quilley CRSP**

I'm often asked to help companies improve the safety results they are achieving from their efforts. I always find it interesting to see what they are currently doing to "create safety." I've long abandoned the focus on prevention and taken the more positive approach that people working safely don't really need to prevent anything.

To that end, it's important for organizations to re-enforce the classic ideas that they no doubt are already using within their organizations to create production. Let's take a look at a few:

**"What My Boss Is Interested In"... How Do I Know What That Is?**

Most organizations work hard at letting their employees and customers know what they are interested in. These "interests" are often described in detail on the company website as "Mission, Vision, Values" statements and the "About Us" tabs. If you look you'll see statements of "intention." These statements of intent are basically how we want the organization to operate and what we want to accomplish through our efforts. To be successful, companies need to expand the message of how they want their company to be into daily communications and demonstrated actions from the organization's leaders. If they aren't supporting their intentions with actions, their intentions are only as good as a poster on the wall.

**"What you do speaks so loudly I can't hear what you say" – Ralph Waldo Emerson**

This turning intention into action is going to require planned and regular communication of clear messages about what is important to "the boss." When our leaders take the time to ask us questions it is clearly communicated that the questions are something the boss is interested in...or why would they be asking the questions? In most organizations these questions focus on "How much is that going to cost?" and "When will that be done?" Both REALLY great questions and clearly communicating that time and money are important to the leaders.

Contact!

Marie Quilley

587-969-0276

[mquilley@safetyresults.ca](mailto:mquilley@safetyresults.ca)

[safetyresults.ca](http://safetyresults.ca)

## What Gets Measured Gets Done

Asking questions is the first part of the formula. The second part is ensuring that the information is gathered, analyzed and acted upon. Reaction to the answers also communicates the importance of the subject to the leader. There are many ways to communicate the outcomes of these questions. Typically we gather statistical evidence of our activities (meetings held, inspections done, customer surveys completed) and the outcomes of those activities (customer satisfaction results, issues resolved, actions completed).

## What Gets Rewarded Gets Results

This requires a detailed communication of what is expected of your corporation's leaders from the CEO to the employees. In Safety Excellent Cultures, "everyone" becomes a leader. Then a system of measurements of the successful completion of those assigned responsibilities and tasks needs to be developed and implemented. The old assignment of "don't get hurt" becomes "create safety." The expectation is that everyone is working together to create safety and it's no longer delivered to people like a pizza that they didn't order!

A measurable and "nested" Accountability & Measurement System needs to be developed and implemented. The key to safety excellence is in the activities people do. Many of the activities typically associated with safety management are probably already identified implemented in your company. What needs to happen to improve your results is that everyone's "boss" has to show interest in the completion of those measureable tasks. Simple questions can become part of the daily conversation and should be asked and answered by everyone in the organization (Including the CEO):

- 1) What did you do today to make safety happen on your worksite?
- 2) What did the people who work with you do to make safety happen today at your worksite?
- 3) How do you know that they did these activities?
- 4) What happened to them because they did the work to create safety?
- 5) What happened to them because they did the safety work?

*Alan D. Quilley (1954-2021) was a prominent figure in the realm of occupational health and safety, with a career that extended over four decades. As a CRSP, published author, and accomplished consultant and trainer, he significantly impacted the OH&S community. His insightful writings and educational efforts are still relevant today. In tribute to his legacy, I will share Alan's earlier works in this newsletter, as they provide enduring wisdom and guidance that benefit us all. Although he has passed, Alan's dedication and passion for safety endures through his lasting words and teachings.*

## BCRSP - CPD Online Mandatory Ethics Course - April 1/26

Our next Ethics course, approved by the BCRSP and in conjunction with Lambton College, commences April 1/26. Registration is open until April 8/26. The course concludes April 29/26.

To register for the course, please click [here](#).

## Kudos for our CRSP and CRST Virtual Coaching & Study Material

"The materials provided by Safety Results were truly of benefit during my study time. Each of the sections adequately covered the material needed. Thank you again; another successful exam thanks to Safety Results".

*"Your passion for safety and delivery style are bar none top drawer. The style of presenting the material brings the concepts into reality which makes the learning easier. The program offers all the tools needed to succeed with the BCRSPEX. The prioritized outline and practice exams were what made the difference for me. I strongly advise your program to ensure success on the exam".*

"I passed! I'm so happy. Thank you very much. I've already recommended the course to coworkers".

## What are you waiting for?

Testimonials from our valued clients serve to reinforce that along with their own hard work, our study material/coaching packages and process, prove without a doubt that WE have the right formula. Visit the [website](#) or contact [Marie](#) for more details!

## CRSP AND CRST VIRTUAL COACHING EXAMINATION PREPARATION

As it has always been our commitment to help candidates with their studies for both the [CRSPEX](#) and the [CRSTEX](#), we offer Virtual Coaching Packages. These packages are available to those that are writing the 2025 Blueprint CRSPEX or the 2024 Blueprint CRSTEX. We will provide all of the material (shipped at our cost within Canada only). We are delighted to extend discounts to active members in good standing of WOHSS or the HSPC (not combinable and proof of current membership is required). For more information, please contact [Marie](#).

This virtual package includes 6 hours of personal coaching with Cherlyn Hudson CRSP. The hours are broken down however you wish. Calls are individualized and held via phone or Zoom Video Conference, your choice. Virtual Coaching packages must be used within 6 months of purchase.

*"It's really important to know who is trying to teach you something". - Alan D Quilley CRSP*

### Who is your Coach?

Cherlyn Hudson CRSP is a seasoned Health, Safety, and Environment (HSE) professional with nearly 30 years of experience spanning construction, utilities, oil and gas, and defense sectors. After obtaining her HSE Certificate from NAIT, she progressed through HSE positions with companies such as TransAlta Corporation and Raytheon Canada, ultimately establishing her own firm, SkyView Safety Consulting Corp., in 2016.

In 2021, Cherlyn participated in one of our Virtual Coaching packages. She earned her CRSP designation, which acknowledges her extensive technical knowledge and dedication to excellence in workplace safety. She currently leads a team that provides practical and compliant safety solutions to over a dozen clients, leveraging her comprehensive understanding of OHS legislation, strong leadership skills, mentorship, and a collaborative approach to foster enduring safety cultures.

Cherlyn's extensive experience and her previous engagement with our Virtual Coaching Package make her an ideal candidate for this role. Her expertise in sharing Safety Results' techniques will effectively guide your studies. Choosing a mentor is a significant decision, and it is crucial to assess their qualifications carefully.

When comparing different providers, focus on their experience, teaching methodologies, and alignment with your learning goals to ensure a well-informed decision. We are confident that no other provider can match our quality, experience, and instructional approach. As our founder, Alan D. Quilley CRSP, aptly stated: "There are no hard questions if you know the answers!"

### CRSP Virtual Coaching Package

Inclusions:

- Study material (material shipped at our cost within Canada only) based on the 2025 (current) CRSP Examination Blueprint
- 6 hours personal coaching
- CRSP Exam Prep Study Manual
- CRSP Exam Prep Knowledge Gap Analysis Questions & Answers Workbook
- Handbook, includes more practice questions & offered only with the Virtual Coaching Package

### CRST Virtual Coaching Package

Inclusions:

- Study material (material shipped at our cost within Canada only) based on the 2024 (current) CRST Examination Blueprint
- 6 hours personal coaching
- CRST Exam Prep Study Manual
- CRST Exam Prep Knowledge Gap Analysis Questions & Answers Workbook
- Handbook, includes more practice questions & offered only with the Virtual Coaching Package

**If you wish to purchase only study material**

**please visit our website:**

**[CRSP Study Material](#) or [CRST Study Material](#)**